

#### COMNET COMMUNICATIONS (800) 421-0389 www.comnetcomm.com

ComNet's integrity, expertise and ability to turn challenges into profitable growth opportunities is the foundation for our reputation and success in a demanding and changing industry. Our dedication to customer service, our understanding of the most sophisticated technology and our attention to the slightest detail assures that our customers will always be connected to the future.

# HYPERSCALE

**CLIENT:** Fortune 500 Manufacturing Company **VALUE:** \$9M+ Project

**PROJECT:** ComNet designed and installed a complete copper and fiber cabling system in an 8 building campus, including a customer owned data center. Project scope was in excess of 100+ cabinets, 2 million feet of CAT6A, and 18,000 fiber ports.

## CHALLENGES

- Overall project size and cash flow required to maintain material and labor flow was an end user concern.
- Collapsed project timelines created complexity in material lead times and required consistent staging of deliveries with suppliers.
- Project size and timeline placed challenges on labor force allocation and meeting project milestones.

### SOLUTIONS

- ComNet's financial stability and large project capabilities were put to use by supplying proper resources and completing the project on time and within budget.
- Forward provisioning of materials and inventory staging were implemented, based on project milestones, allowing for consistent material flow.
- A specialized, dedicated team trained in data center integration was deployed to assure project success.



#### **REGIONAL OFFICES**

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