



COMNET COMMUNICATIONS

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www.comnetcomm.com

ComNet's integrity, expertise and ability to turn challenges into profitable growth opportunities is the foundation for our reputation and success in a demanding and changing industry. Our dedication to customer service, our understanding of the most sophisticated technology and our attention to the slightest detail assures that our customers will always be connected to the future.

FINANCIAL SERVICES

CLIENT: Fortune 500 Financial Services Company

VALUE: \$5M Annually

SCOPE: Ongoing Support for Day-to-Day Operations and Large-Scale Projects

DURATION: Multi-year Engagement

A Fortune 500 financial services firm engaged ComNet Communications for a multi-year, \$5M+ nationwide initiative. The project involved comprehensive support across their expansive real estate portfolio—spanning corporate office spaces, high-security trading floors, mission-critical data centers, and customer-facing retail banking locations.

ComNet served as a trusted partner, providing scalable solutions that aligned with both day-to-day operational demands and the evolving needs of large-scale infrastructure initiatives.

Challenges

- **Diverse Technology Standards:** Required the ability to manage and deploy varying standards across high-density environments such as data centers and trading floors versus general office and retail branches.
- **Off-Hour Deployment Needs:** Retail banking sites and trading floors required off-hour labor to avoid disruption to customer services and trading operations.
- **Confidentiality in Open Offices:** Protecting sensitive conversations and data in open-plan corporate environments.
- **Complex AV Deployments:** Needed custom-designed AV solutions tailored to a range of meeting space formats—from executive boardrooms to casual huddle areas.

Solutions

- **Dedicated Account Team:** ComNet assigned a dedicated team to the customer, ensuring continuity and institutional knowledge. Ordering guides were developed to streamline procurement and maintain consistent material standards across locations.
- **Off-Hour Labor Pool:** A specially trained labor pool was designated for night and weekend work to accommodate restricted access times at banking branches and trading floors.
- **Sound Masking for Speech Privacy:** A custom-designed sound masking system was implemented to ensure speech privacy and protect confidential information in open workspaces.
- **Tailored AV Solutions:** ComNet designed and installed a full range of AV environments—from executive boardrooms to collaborative huddle rooms—aligned with the client's specific use cases and space types.

Results

- **Zero Disruption to Operations:** Strategic labor scheduling ensured normal business operations remained unaffected during all installation and upgrade activities.
- **Improved Workplace Privacy:** Sound masking contributed to a more secure and comfortable open-office experience.
- **Streamlined Project Execution:** Ordering guides and consistent project teams reduced variability and enhanced rollout efficiency.
- **Enhanced Collaboration:** State-of-the-art AV environments enabled more productive and connected workplaces across the organization.

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